

From the Desk of Jermyn Church

Dear Speaker,

My only hope is that the event will be better than planned. If there is any doubt in your mind that you are able to perform the tasks required as discussed please inform us now so we can prepare accordingly. We do have plenty of speakers and a line waiting. By signing this agreement I intend to make this event for you the speaker spectacular. First off I did my best to pay you your required fee asked. If at any moment along the way you do not feel that I am treating you fair. I will immediately revoke the agreement, pay you 10% of the fee and you can go on your way. However, if you do attend the conference whether in one gathering or six I hope you can give me your best. I expect it and so should you.

For your review and signature is our working agreement for the speaking engagement(s) scheduled for July 23-26th and/or in Chicago July 28th-29th 2010 along with NY July 16th. Please review, complete and sign two copies of the agreement and **return by mail at your convenience by** February 25th 2010.

Upon receipt of both of the agreements, we will send you a completed original for your records. Please do not make any changes to the enclosed contract without our prior approval. Please call so we can resend by email to eliminate delay.

Thank you for your prompt attention to this matter. If you have any questions, please feel free to contact me jermynchurch@gmail.com or Mary at office@jermynchurch.com

With sincerest of intent,

Jermyn Church

Business Consultant and Owner, *Jermyn Church*

Toll Free (866) 726-3127 ext.1 | I prefer Email | Please scan and Email faxes
Sometimes using the phone is the best way to explain what is important!
LANSING, MICHIGAN | 589 W. Grand River | Suite D | Okemos, MI 48864 - *Private Office*

-Offices-

^ _____ Serving _____ ^

| ATLANTA - DETROIT C-H-I-C-A-G-O NEW YORK & BRISBANE |

_____ Be in control, INVEST in your future - Your Company
_Monitor, Analyze, ACT with **ANOTHER PERSPECTIVE**

JERMYN CHURCH

-AGREEMENT FOR SPEAKING SERVICES-

This agreement is entered into by and between Jermyn Church, hereafter "Business" and _____, hereafter "Speaker". This agreement shall be deemed preceding over any other agreements for the event.

FOR AND IN CONSIDERATION OF _____ (\$ ____ .00) and other good and valuable considerations the receipt and sufficiency of which is hereby acknowledged, the undersigned do hereby contract and agree as follows:

1. Scope of Services: Speaker is hereby engaged to perform services for the Business regarding the following: GENERAL SESSION including ___ breakout or workshops along with one meeting with client(s). I the speaker will participate during the conference except when preparing to speak within reason and mingle with attendees including sitting at a designated table with attendees during the days I am scheduled to speak. I am not required to attend the full conference.

2. Speaker fee: Business agrees to pay unto Speaker as follows:

___ Fixed fee of _____ dollars. ___ Expenses - per overnight of ___ or a fixed amount of _____
___ Fixed fee of _____ dollars per Breakout group/Workshop ___ Travel - up to \$1,000 dollars No other expenses are covered.
___ I require a room for the following nights _____ (pre-approved)
___ Retainer of _____ dollars per Month or Year and hourly fee of \$ _____ dollars.

Your speaking will entitle you to attend the sessions (days) programs and meals including before and after speaking. Due to the cost and limited number of tickets you are allowed one additional ticket for immediate family residing in your household. Please notify office upon decision. Additional tickets may be purchased. Activities will be provided for family members during July 24 * 25th. If family attends a \$900 stipend will be provided.

Payment shall be payable as follows: 25% upon signing payable in January/February. 25% on June 1st 2010 only if speaking topic and outlines are provided/DVD preferred. 50% one week prior to event upon receipt of travel itinerary. Payment may be made sooner based upon receipt of flight information. IF NO ITINERARY is received prior to arrival, remaining payment is due upon arrival except your late travel expenses and you will be disqualified from the bonus. Service such as a retainer is in 30 days net monthly or annually. Additional billing is due upon receipt. Bonuses to be paid within 30 Days of event. PLEASE DO NOT ASK FOR PAYMENT OF TRAVEL/EXPENSES AT THE EVENT. YOU WILL NOT BE BOOKED AGAIN.

By signing this contract and speaking in Lansing, MI January 23-26, 2010 for Jermyn Church

I will receive a 1% Bonus of revenues from ticket sales up to \$30,000!! (min \$20,000) if I receive the highest ratings!

** I must receive the highest rating from attendees as follows: Highest percent of 5 out of 5. Group size must be over 100.*

Any speaker achieving a 91% or higher 5 out of 5 will receive \$1,000. Group size must be over 100.

A Special bonus will be paid to Sandra based upon additional registrations after speaking of \$50 per ticket for one hour.

3. Limited Services/Confidential Information: Speaker will assist Business in accordance with the scope of services. Services not included in Scope of Services may be performed by Speaker at the request of Business for a then agreed upon fee. Speakers expressly agrees not to divulge, publish or communicate any information including their speaking fee, bonuses or engagements regarding the Business or their financial conditions to any person without the express written consent of the Business. **All information obtained by Speakers during this engagement and all suggestions and recommendations received by Business including referrals shall remain the property of Business and Speaker shall keep all such matters confidential.**

4. Term: The term of this engagement shall begin on the date hereof when both sign and shall terminate upon completion of scope of services agreed upon unless sooner cancelled by either party (see 9). In the event of an early termination is for failure of Speaker to perform the services provided for above in which event the fee to which Speaker shall be entitled shall be equal to the amount of time spend in rendering the services multiplied by average rate per hour or 40%, the lesser of.

5. In the event that it becomes necessary to enforce any of the terms of this agreement the defaulting party agrees to pay all reasonable attorneys fees incurred therein, unless arbitration box is checked, then costs are shared.

 I agree to Mediation: A neutral party who assists in negotiations and conflict resolution. Costs shared if agreement arises.

X *I agree to Arbitration*: Resolution of disputes outside the courts wherein the parties to a dispute refer it to one or more persons (the "arbitrators", "arbiters"), by whose decision (the "award") they agree to be bound. It is a settlement technique in which a third party reviews the case and imposes a decision that is legally binding for both sides.

6. Business has the right to record, broadcast, photograph during conference, seminar, breakouts and workshops.

7. I will provide _____ books for a book signing session either directly after speaking or during the event. I will allow the sales of my books/CD's or any other materials by Jermyn Church and will receive 12% of the sales volume for the entirety of the conference. I may choose to sell my books/CD's or any other materials myself and will give 12% to Jermyn Church. I am not obligated to provide commission on internet sales.

8. Cancellation terms: If cancellation by **Jermyn Church**: thirty (30) days or less notification of cancellation means that 100% of the total fee listed above is due and payable. Thirty-one (31) days or more notification of cancellation means that 30% of the total fee listed above is due and payable. (Unless an act of nature in which both parties agree to original terms at an agreed upon date) If *Speaker* has to cancel due to illness, personal or other situations, they may be rescheduled at client's convenience or may be asked to return fees paid minus 10%.

9. This agreement shall be construed according to the laws of the State signed within by Jermyn Church.

10. I will provide services according to agreed upon time frame and fees* established by attached sheet. All changes must be in written form and subject to approval by business owners signature and notarization. In no case will any employee make modifications to the agreement.

*Expenses are included with all quoted fees UNLESS direct request to area which was not a part of original schedule, emergency. Then normal travel expenses apply at 10% surcharge. Bills accompany.



BY SIGNING BELOW, WE WILL WORK TOGETHER TO ACCOMPLISH OUR OBJECTIVE

Witness the signatures of the parties on this the ____ day of _____, 2010.

BUSINESS: _____ Printed Name Jermyn Church

Title Owner

SPEAKER BY: _____ Printed Name _____

Tax ID: _____ Title _____

Please provide now or prior to payment

Business Consultant, **Jermyn Church**
ONE PROJECT AT A TIME Past, Present & Future

www.consultjermyn.info
jermynchurch@gmail.com

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Event:

Event Location:

Event Dates:

Speaker:

Address:

Key Contact:

Phone:

E-mail:

Dates speaking:

Dates attending:

List all if more than one

Program(s):

Program Date(s):

Program times:

Program(s):

Program Date(s):

Program times:

Program(s):

Program Date(s):

Program times:

Travel Plans

Travel expenses will be paid by *SPEAKER*. Speaker will then be reimbursed after submitting to Jermyn Church. ANY TRAVEL ARRANGEMENTS *OVER* \$1,000 must be pre-approved. Plane fare, luggage fees, lodging, all ground transportation and airport/hotel parking are considered travel expenses. All other expenses are covered by the speaker unless other arrangements have been made in writing. If you would like your airfare to be reimbursed at or prior to the event PLEASE submit within one to three weeks prior or you will have to wait.

Let's have fun.

Requests from speaker:

- Please circle: Screen | LCD Projector | *Printing* of workbooks | Room set *in rounds / rectangles* if possible
Any props?

Thank You!